



Taylor Hawes
CFO Intellectual Property & Licensing
Microsoft Corporation

Taylor Hawes is the CFO for the Intellectual Property & Licensing group. Beyond the normal functions of CFO, he is also focused on developing a portfolio model to optimize the wide range of investments Microsoft makes relative to Intellectual Property.

In his role as Controller for Finance Operations, Taylor completed the OneFinance project, the largest finance transformation project in the history of the Company. The scope of the project and ongoing operations covers 91 countries, 36 languages and 5 delivery centers. Finance operations manages over 600 resources in support of global processes, which include statutory financial accounting & reporting, accounts payable, procurement buy-desk, & payroll.

This effort will generate \$568M of economic benefit including \$160M of revenue acceleration for Microsoft's Dynamics business, which included a strategic partnership and co-development of a new Microsoft Dynamics application. Microsoft's executive in charge of Microsoft Business Solutions Group commented to our CEO that "This was the first time in the history of the company that finance has stepped up as a strategic business partner and deliver significant value and revenue upside to the business".

Previously, Taylor was the Assistant Corporate Controller for Microsoft and was accountable for many of the key accounting and reporting activities in Microsoft's finance center. In his central controller function he was responsible for management accounting policy, internal controls, global forecasting, planning & analysis as well as management and statutory ledger consolidations. Taylor also originated the management reporting group at Microsoft and was instrumental in the design and creation of online reporting and the first finance web site called "FinWeb". He has a deep understanding of technology and related business applications.

Before joining Microsoft, Taylor was the North America Controller for U.K. based Raleigh Bicycle Corporation. Previous experience included positions with Arthur Andersen in both the audit and management consulting practices. Taylor received his Bachelor degree at University of Southern California and currently sits on the curriculum committee for the Leventhal School of Accounting.

Taylor has been active and influential in driving technology in finance through leadership and participation in XBRL (eXtensible Business Reporting Language) advocacy with the Security Exchange Commission, board member of XBRL US, chairmanship of FEI Committee for Finance & Information Technology, and advisor for the International Accounting Standards Board.