



HANK BARRY

Director

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HOWARD
RICE
NEMEROVSKI
CANADY
FALK
& RABKIN

EXPERIENCE

Hank Barry is a director in our Business Department. Mr. Barry represents technology companies at all stages of development and in all industries, with a particular focus on intellectual property, commercial strategy and venture capital. For the last 20 years, he has worked with early stage companies as lawyer, investor and director, including seven companies in which he was involved from formation through IPO.

Prior to joining Howard Rice, Mr. Barry was a partner at Hummer Winblad Venture Partners. On behalf of Hummer Winblad, he served as CEO and a board member for Napster, Inc. from 2000 to 2002. In that capacity, Mr. Barry was responsible for Napster's operations, including its \$100M agreement with BertelsmannAG. He twice appeared before the Senate Judiciary Committee on behalf of the company. In a profile focused on his work at Napster, USA Today called Mr. Barry "The Digital Diplomat."

Mr. Barry was previously a partner at Wilson Sonsini Goodrich & Rosati, where he was the principal legal counsel to several pioneering Internet and digital media companies, including BizRate, Employease, Global Village Communications, Looksmart, Liquid Audio, NetDynamics and Upshot. He has also represented several notable entertainment and consumer electronics companies, including A&M Records, Amazon.com, Disney Online and Apple Computer. In 1997, Mr. Barry was part of the three-member Wilson Sonsini team that represented Apple in its breakthrough agreements with Microsoft.

EDUCATION

- J.D., Stanford Law School (Managing Editor, *Stanford Law Review*), 1983
- B.A., University of Michigan (highest distinction), 1980

ADMITTED

- California

MEMBERSHIPS

- State Bar of California
- Friends of the Palo Alto Children's Theatre, Board Member
- AttentionTrust.org, Board Member
- Theatreworks, Emeritus Trustee

SELECTED PRESENTATIONS

- "Privacy and Security in the Web X.0 World," Global CIO Council Forum: The Future of Technology and the CIO, Palo Alto (April 2009)
- "Roundtable Panel: Getting Funded," Tech Crunch 40, San Francisco (September 2007)